

Outside Sales Representative
Alpharetta, GA

Looking for a new opportunity in the construction industry?
Stair Solution is expanding with an attractive line of staircase(s) and railing(s) for residential and commercial applications.

Job Requirements

- Sell stair parts and building materials
- Read Blueprints + create estimates
- Build strong vendor relationships
- Some local travel required, no overnight travel
- Must be a team player
- Strong written and verbal skills
- Communicate professional and effectively
- Valid Driver License

Required Skills

- 3 Years customer facing sales experience
- Computer literate with Microsoft Office
- Ability to read blueprints and prepare material take-off list
- Ability to multitask several customers or projects simultaneously
- Ability to work independently and apply common sense understanding
- Demonstrate selling experience, working knowledge of sales forecasting and account management
- Experience in the stair industry helpful but not required

** Weekly, base salary plus generous commission

** Compensation range \$65,000 - \$90,000